

Applause for Brian Saber

"...Brian is an excellent presenter! He understands the unique styles of individuals and their ability to approach donors. He clearly presents helpful methods for differing personalities in 'making the ask.' His methods and strategies give people confidence that they can do a major ASK..."

– **SISTER MARY ELIZABETH CHANCELLOR, ARCHDIOCESE OF LOS ANGELES**

"...incredibly helpful to the group, most of whom were new to fundraising. Brian provided them with the tools to feel comfortable with their Asking Style, and the confidence to approach new donors. We're looking forward to a great year of asking!..."

– **Emma Haberman, American Institute of Architects/New York Chapter**

"...easily the most engaging and informative presentation I've ever attended! Thank you for all your hard work!..."

– **Kevin Blackburn, Executive Director, Kids Making It**

"...Brian's expertise is exceptional, and his affable style and personal manner were exactly what we needed to ensure our volunteers felt comfortable and confident for the campaign...I highly recommend Brian and his team..."

– **Karen Gair, Director of Development & Community Relations, Monte Sant' Angelo Mercy College**

"...Brian Saber is a phenomenal speaker and is very current with the asking world of Development. We hosted Brian for our November Women in Development program regarding "What is your Asking Style?" It was after this presentation that I had professionals in the industry for over 20 years come up to me and said that this was the best program they have been to and how enlightened they were with his wealth of information..."

– **Erica Warner, Program Co-Chair Women in Develop of Northeast New York**

"...Brian's deep expertise and experience combined with his low-key personal style really resonated with a skeptical audience. The "asking styles" gave our board members permission to be themselves, alleviating much of the anxiety around asking individuals for major gifts..."

– **ANDREA KAUFMAN, MID-MINNESOTA LEGAL AID**

"...Brian has made a tremendous impact on our organization. He created a 6-month training for our entire national network - 50 chapters - that has been very effective in every way. The combination of webinars, group coaching calls and individual coaching calls has helped him build the fundraising skills of every chapter. He's a master trainer, incredibly knowledgeable, and has an engaging personality!..."

– **Barbara Shaffer, Senior Director of Chapter Services, Prevent Child Abuse America**

PAST CLIENTS HAVE INCLUDED:

Boys and Girls Clubs of America
Volunteers of America
The Arthritis Foundation
Boys Hope Girls Hope
The National Association of YMCA Development Officers
Baruch College Foundation
Crohn's & Colitis of Canada
Cystic Fibrosis Foundation
Hazelton Betty Ford Foundation
Prevent Child Abuse America
Overlook Hospital Foundation
Archdiocese of Los Angeles
National Public Radio
The Artist Book Foundation
Visual Arts Center of New Jersey
League of Chicago Theaters
United States Olympic Committee
Children's Brain Tumor Foundation
Lambda Legal Volunteer Lawyers
American Society of Botanical Artists
National Council on Problem Gambling
Staten Island Not for Profit Conference
American Institute of Architects of New York

THANK YOU

